

BANK “SOYUZ”

(formerly known as Bank “Ingosstrakh-Soyuz”)

Summarised Financial Statements

Derived from the Audited Financial Statements

31 December 2003

ZAO PricewaterhouseCoopers Audit

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**AUDITORS' REPORT ON THE SUMMARISED
FINANCIAL STATEMENTS**

To the Board of Directors of Bank "Soyuz":

We have audited the financial statements of bank "Soyuz" (the "Bank") as at 31 December 2003, from which these summarised financial statements were derived, in accordance with International Standards of Auditing.

In our report dated 22 July 2004 we expressed an opinion that the financial statements, from which these summarised financial statements were derived, present fairly, in all material respects, the financial position of the Bank as at 31 December 2003 and the results of its operations for the year then ended in accordance with International Financial Reporting Standards.

In our opinion, the accompanying summarised financial statements are consistent, in all material respects, with the financial statements from which these summarised financial statements were derived.

For a better understanding of the Bank's financial position and the results of its operations for the year, and of the scope of our audit, these summarised financial statements should be read in conjunction with the financial statements, from which these summarised financial statements were derived, and our audit report thereon.

Moscow, Russian Federation

22 July 2004

Bank "Soyuz" (formerly known as Bank "Ingosstrakh-Soyuz")
Summarised Financial Statements Derived from the Audited Financial Statements
Balance Sheet as at 31 December 2003
(in thousands of Russian Roubles)

	2003	2002
Assets		
Cash and cash equivalents	1 609 356	925 704
Mandatory cash balances with the Central Bank of the Russian Federation	677 738	338 868
Trading securities	12 836 365	2 441 706
Due from other banks	1 171 346	700 265
Loans and advances to customers	12 756 839	6 825 020
Investment securities available for sale	288 560	838 713
Goodwill	8 674	10 987
Negative goodwill	(147 933)	(152 571)
Other assets	457 371	118 371
Deferred tax asset, net	15 633	-
Premises and equipment	320 458	261 629
Total assets	29 994 407	12 308 692
Liabilities		
Due to other banks	9 710 892	1 043 474
Customer accounts	9 667 558	5 057 880
Debt securities in issue	6 505 098	2 661 724
Other liabilities	407 154	21 969
Deferred tax liability, net	-	45 023
Total liabilities	26 290 702	8 830 070
Shareholders' equity		
Share capital	4 413 656	4 413 656
Treasury shares	-	(1 046)
Share premium	91 615	91 615
Accumulated deficit	(801 566)	(1 025 603)
Total shareholders' equity	3 703 705	3 478 622
Total liabilities and shareholders' equity	29 994 407	12 308 692

Approved for issue by the Board of Directors and signed on its behalf on 22 July 2004.

A.I. Korolev
Executive Director

E.P. Kotsubinskaya
Deputy Chief Accountant

For a better understanding of the Bank's financial position and the results of its operations for the year, and of the scope of our audit, these summarised financial statements should be read in conjunction with the financial statements, from which these summarised financial statements were derived, and audit report thereon. Copies of audited financial statements can be obtained from bank "Soyuz".

Bank "Soyuz" (formerly known as Bank "Ingosstrakh-Soyuz")
Summarised Financial Statements Derived from the Audited Financial Statements
Statement of Income for the Year Ended 31 December 2003
(in thousands of Russian Roubles)

	2003	2002
Interest income	2 624 112	898 225
Interest expense	(1 571 664)	(587 256)
Net interest income	1 052 448	310 969
Provision for loan impairment	(597 645)	(74 833)
Net interest income after provision for loan impairment	454 803	236 136
Gains less losses arising from securities	198 213	298 764
Gains less losses arising from trading in foreign currencies	78 462	17 503
Foreign exchange translation losses less gains	(58 599)	4 546
Fee and commission income	216 075	53 606
Fee and commission expense	(16 313)	(10 646)
Recovery of/(provision for) impairment of other assets	1 690	(690)
Provision for losses on credit related commitments	(1 589)	(201)
Other operating income	45 688	12 347
Operating income	918 430	611 365
Operating expenses	(636 059)	(297 189)
Monetary loss	-	(210 503)
Profit before tax	282 371	103 673
Income tax expense	(58 334)	(57 495)
Net profit	224 037	46 178

For a better understanding of the Bank's financial position and the results of its operations for the year, and of the scope of our audit, these summarised financial statements should be read in conjunction with the financial statements, from which these summarised financial statements were derived, and audit report thereon. Copies of audited financial statements can be obtained from bank "Soyuz".